



SIR40316 – Certificate IV in Retail Management

Course Overview (Domestic Students)

TMG College Australia's (TMG) Certificate IV in Retail Management program has been designed to allow students the ability to gain real work experience whilst furthering their working knowledge and skills of the Retail Management Industry.

Students will be introduced to the following main learning areas within this qualification:

- ✓ How to correctly monitor retail store financials
- ✓ How to correctly create a customer-centric culture
- ✓ How to correctly maintain employee relations
- ✓ How to correctly maintain store security
- ✓ How to correctly identify and respond to security risks
- ✓ How to correctly recruit, select and induct team members

All of which we have you ready for multiple areas of employment possibilities within Retail Management sector.

*Thinking of a Career Change and want to make a difference?
Why not choose a career in Retail Management Today!*

Entry Requirements

This program has an entry requirement of year 11 Reading, Writing and Comprehension level and/or (ACSF Level 2) + successfully complete the Certificate III in Retail or have 2 years retail experience + basic computer skills for formative assessment activities and assessment submissions.

Course Duration

This course is delivered over 26 to 52 Weeks depending on enrolment type.

Course Date

We have multiple intakes yearly, so call or email us today to help get you started.

Delivery Mode

This course is delivered within a blended delivery mode, consisting of face-to-face classroom sessions + structured online learning.

Licensing

This course does not have a direct licence outcome.

Hours: Monday to Friday - 09:00am to 5:00pm (General hours)
Phone: 1300 888 TMG (1300 888 864) | Email: info@tmg.edu.au
RTO Num: 21694 | CRICOS Code: 03397E | Web: <https://tmg.edu.au/>



TMG COLLEGE
AUSTRALIA

Course Packaging

To achieve this qualification, you are required to successfully complete 11 units of competency, 7 Core + 4 Electives.

Core Units

SIRRRTF002 Monitor retail store financials
SIRXCEG004 Create a customer-centric culture
SIRXHRM002 Maintain employee relations
SIRXMGT002 Lead a frontline team
SIRXRSK002 Maintain store security
SIRXSL003 Achieve sales results
SIRXWHS003 Maintain workplace safety

Elective Units

SIRXHRM001 Recruit, select and induct team members
SITXHRM002 Roster staff
SIRRINV002 Control stock
BSBCUS401 Coordinate implementation of customer service strategies

Note: Elective units may vary depending on the student individual requirements.

We Specialise in Industry-based Qualifications,
So Contact Us Today for Your FREE Consultation.

Your Assessment

To achieve this qualification, you (the student) are required to complete the following Assessment Tasks:

Knowledge based questions/activities:

True/False questions
Match the correct answer/s
Multiple Choice questions
Open and Closed questions
Research projects

Skill based activities:

Scenario based roleplays
Real and/or Simulated Workplace Activities
Workplace (Industry) Logbook

Work Placement

To help properly prepare you for a real working environment, TMG College Australia has created a simulated work environment.

If you are current working, you may be able to do your work-placement within your own workplace.

[Speak to our friendly staff today and find out how we can have you work ready today!](#)

Career Opportunities

Occupational positions may include:

Retail Team-Leader | Department Team-Leader | Customer Service Team-Leader

Course Investment (Fees)

\$3,990 (Inclusive of Non-Tuition fees)

Your course investment (fee) includes a Non-Refundable enrolment fee of **\$350**, plus all materials/resources required for your course's completion. [Payment options are available, speak to our friendly staff today!](#)

Education Pathway

After successful completion of this qualification, students are eligible to enter into the Diploma of Retail Leadership.

Australian Certification

[On successful completion of this program, you will be issued with an Australian Nationally Recognised Qualification and a Statement of Results.](#) If you are unable to successfully complete the full qualification, you will be issued with a Statement of Attainment (SOA) for the unit/s successfully completed.

